

## Case Study

International supermarket chain light up with LED and close the chiller doors on rising energy costs and carbon emissions

## **▲ FAST FACTS**

- Product displays which sparkle
- · Vibrant colourful display of packaging
- 50% energy reduction with DoubleCOOL/Nualight solution

Increased sales post retrofit



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Working together, Nualight, Cool Solutions and DoubleCOOL have achieved vibrant chilled product displays for PennyMarkt. PennyMarkt is an international discount supermarket chain based in Germany, which operates 3,550 stores. Owned be the Rewe Group PennyMarkt are following in the footsteps of many European retail chains by closing their open-front refrigeration equipment with retrofit doors, in a bid to save energy and cut carbon emissions.

DoubleCOOL, designs, produces, distributes and installs frameless acrylic doors for refrigerated cabinets. They have been working closely with PennyMarkt to help them meet their energy saving targets. DoubleCOOL's solutions have found worldwide recognition for saving up to 50% on energy in supermarkets. DoubleCOOL reached out to the independent retail and refrigeration consultants; Cool Solutions Ireland, who recommended the Orion range from Nualight, due to its industry leading efficacies.

Previously, PennyMarkt had fluorescent canopy lighting installed in their openfront multideck chillers.

As everyone knows, retrofitting doors to your open-front cases achieves significant energy savings.



Vibrant colourful display of packaging



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Increased sales post retrofit

Anthony Giles, Cool Solutions Director details,



So far three PennyMarkt stores in Dieburg and central Frankfurt have been equipped with the DoubleCOOL / Nualight package and PennyMarkt senior management are very satisfied so far. This is a good basis for possible future retrofit roll-outs of stores in Germany.

## Anthony continues

However, in order to achieve the optimum merchandising display of the products on sale, frameless doors and effective vertical and horizontal LED lighting must also be installed. DoubleCOOL doors and Nuralight achieve this without question.

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Wolfgang Klingenberg, DoubleCOOL Sales Director, adds

Nualight were the natural choice and are now our preferred partner for LED lighting. Their Orion product uses the latest energy efficient LEDs and provides an illumination which is not only easy on the eye but eliminates those dark spots you often get. The products are then presented in a brighter more inviting way. In fact, PennyMarkt are even noticing an increase in sales post-retrofit of the DoubleCOOL/Nualight package. It is really attracting customers to buy the offered products. The clean unobtrusive LEDs make the product displays sparkle and increases the vibrancy of the colours on the product packaging.

